

01 October 2008

To members of the Field Force
Great Eastern Life Assurance (M) Berhad

Dear Sir/ Madam,

Investment Link Policy for Express Underwriting

We are pleased to inform that in line with company's direction to promote more Investment Linked sales, New Business Underwriting has arranged an Express Underwriting Lane for IL products with effect from 1st October 2008.

An agent may apply to use the Express Underwriting facility, which is defined by the following:

- Any new Unit Link Proposal with an annualized Basic Investment Premium (BIP) of **RM3, 000** or above
- Great Saver Rider (GSR) premium shall be excluded
- On per proposal basis i.e. BIP amount shall not be accumulated for the purpose of this using facility

As a guide, the different payment modes will be as follows:

Half Yearly Mode : total premium is at least RM 1,500 or more
Quarterly Mode : total premium is at least RM 750 or more
Monthly Mode : total premium is at least RM 250 or more

These cases will be handled by the Express Underwriting team, who will target to complete the underwriting decision within 3 days upon receipt of these proposals at the KL Head Office (for e-submission cases, this service starts upon receipt of the e-Confirmation Advice forms at the KL Head Office before 3.30 p.m. daily.)

Please note that the New Business Underwriting Department reserves the right to review the criteria used from time to time to enable the maintenance of this Express Underwriting Service.

Should you have any queries or need more information, please do not hesitate to contact our Business Development Team, Branches staff or our New Business touchlines like ICM and Underwriters@lifeisgreat.com.my by indicating the title header "**ILP Express**".

Thank you

Yours faithfully

Dr Azlan Zainal
Vice President and Head
Medical and New Business Underwriting

Great Eastern Life Assurance (Malaysia) Berhad (93745-A)
(A Member of Great Eastern Holdings Limited)

Life is great!