

19<sup>th</sup>-21<sup>st</sup> May 2010 GICC, First World Hotel, Genting Highlands



### Allen J Pathmarajah

General Manager of GELA Co Ltd (1983-1996)  
Managing Director of GELA Co Ltd (1996-1998)  
speaker with extensive experience in Financial Services, Industry and management Consultancy in England, Sri Lanka, Singapore and Malaysia

**Topic :** Sustaining Success Through Transformation



### Mohd Amin

CEO of MAA Financial Planners Pte Ltd, Singapore  
Joined Great Eastern Life in 1966, promoted to GSM in 1974 and Trained 30 GSM (2008)  
Top GSM from 1987-1990  
1st in Singapore to receive the Designation of Chartered Insurance Agency manager (CIAM)  
1st in region to be invited as a speaker at the LAMP Seminar in Denver, Colorado, USA

**Topic :** 1) You Can Do BETTER  
2) Mengapa Insurans Sebagai Kerjaya?



### Elangovan A/L Chellamuthu

Joined GE on 2001, promoted to GSM on 2009  
4 years MDRT (2005-2008)  
7 years Supremacy Qualifier (2002-2008)  
FYLP - 398,000 with 155 cases (2008)  
1st Runner Up In Nationwide - A&H (Hong Kong 2008)  
Qualifier - A & H Taipei, Taiwan 2009

**Topic :** Transformation for Success



### Heera Singh

Holds Masters in Management and Organizational Learning from Lancaster University, UK and Masters in Human Resource Management and Training from Leicester University, UK  
Ten years experience in the training field conducting leadership-oriented courses  
Prolific writer and has contributed various management articles for the mainstream media  
Certified trainers with American Management Association

**Topic :** Achieving Sales Success through a Positive Attitude



### 曾宪盛 Cheng Sheng Seng (AMP)

1974年加入保险  
2002-2009 大东方东海岸区最佳集团经理“八连冠”  
2006-2008 年荣获三届 MDRT 会员  
大东方全国最佳集团经理, 2006 亚军, 2007 季军  
2006 年成功栽培一位 TOT 和七位 MDRT  
2007 年成功栽培一位 COT 和六位 MDRT  
2008 年出版自传: 笑着云起时

**Topic:** 改变能决定人生的输赢



### Dexter Yeo

Graduate from NUS with Engineering Degree  
Work in family business for more than 5 years  
Joined Great Eastern Singapore in January 2008 and became top rookie in the same year

**Topic :** How I Became a Top Rookie



### 夏船 Xia Chuan

美国百万圆桌 TOT 顶尖会员  
中国寿险金牌培训师  
中国保险报专栏专稿 40 多篇文章发表  
曾在香港, 新加坡, 马来西亚, 北京, 大连, 深圳, 杭州, 苏州等地做过<创意行销>, <实战技巧>, <积极成功法>, <大客户营销实战技巧>, <成交大客户的 21 把飞刀>等千场系列的巡回演讲

**Topic :** 1) 精准营销 2) 服务营销



### 陈礼祥 Tan Lay Seong

第一位荣获马来西亚十大杰出青年的寿险经理  
The First Life Insurance Manager to receive The Outstanding Young Malaysian Award  
突破国内最大的寿险公司百年的记录连续 5 年荣获全国集团经理第一名并成为马来西亚最年轻的 5 连冠。  
The Youngest Five-times Champion Group Sales Manager in History, Breaking the 100-Year Record in Company.

**Topic :**



### Dr. Dhilip Kumar

Psychotherapist, Doctor in Natural Medicine and Yoga Instructor  
Regular columnist in our local daily, The Star and Health Magazines  
Interviewed several times on the radio and TV health shows both in Malaysia and England

**Topic :** Laughter Therapy - The Breakthrough



### 曾小安 Chan Say Aun

Certified InnerTalk Speaker  
「全脑开发-内在交谈」特别委任讲师  
Bachelor Degree in Chemical Engineering, UKM  
化学工程学士  
Master in Business Administration, Portsmouth, UK  
工商管理硕士

**Topic :** <改变现状>与<心想事成>  
从潜意识开始



### Jasmine Ang

Joined full time agent on Jun 2005 after graduating from NTU Civil & environment engineering  
Jan 2006 - Executive Life Planner, Bronze in Personal category  
July 2007 - Associate Manager Executive, Gold in personal category, MDRT  
Jan 2008 - Associate Manager Senior, Platinum in both personal and leader category  
July 2008 - Manager, Platinum in both personal and leader category, MDRT  
July 2009 - Senior Manager, Platinum in personal category and Gold in Leader category

**Topic :** Secrets of a Consistent MDRT Producer